

## AIR INDIA & AIR INDIA EXPRESS INTEGRATE SALES TEAMS, ELEVATE MANISH PURI AS HEAD OF GLOBAL SALES

- *The integrated sales team will operate within a unified framework to enhance business efficiency and trade engagement*
- *Integration aims to simplify operations, strengthen trade partnership and deliver consistent experiences across the group*

**Gurugram, September 19, 2025:** Air India group today said that the sales teams of Air India and Air India Express have integrated to ensure greater business efficiency and improved engagement with the travel trade community. With this step, the two airlines will now have a unified sales team representing the Air India Group across domestic and international markets.

The integrated team would be led by Manish Puri who has been elevated as Head of Global Sales. He will oversee the consolidated sales function, strengthening partnerships with trade stakeholders and ensuring seamless representation of both carriers under a single framework with mutual benefits.

*"The integration of Air India and Air India Express sales teams marks a significant development in our journey to simplify operations and deliver greater value to our partners. With the unified approach it will be seamless for our trade partners to have a single point of contact for Air India group. Our focus will be on deepening relationships with our partners across all markets and expanding our reach with unmatched efficiency," said Nipun Aggarwal, Chief Commercial Officer, Air India.*

This integration underscores Air India group's commitment to building a stronger, more agile commercial organisation. By aligning resources and consolidating efforts, the Group aims to offer a consistent and unified experience, reinforcing its position as India's leading airline network.

### About Air India group

The Air India group – comprising of full-service global airline Air India and low-cost regional carrier Air India Express – is spearheading a new era of Indian aviation. The Air India story began in 1932 when JRD Tata piloted the airline's inaugural flight and opened the skies for aviation in India. Today, Air India group employs more than 30,000 people, operates over 300 aircraft and carries customers to 55 domestic and 45 international destinations across five continents.

Returning to the Tata Sons in 2022 following 70 years under Government ownership, Air India group is in the midst of a five-year transformation program, Vihaan.AI. As part of the transformation, Air India has placed an order for 570 new aircraft. In 2024, sister airlines Air Asia India and Vistara were successfully merged into Air India Express and Air India, respectively, and the Airline opened South Asia's largest aviation training academy. A new flying school is scheduled to open in 2025, and construction of a greenfield maintenance base, to be operational in 2026, is underway. In addition to receiving new aircraft, all existing aircraft are progressively undergoing a full interior refit.

With transformation underway across all facets of the business and India's rich legacy of hospitality, Air India is committed to being a world class global airline with an Indian heart.

For more stories on Air India, visit <http://www.airindia.com/newsroom>

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